

## Partnership Program

<b>Conditions</b>	<b>Partner</b>
<b>Partner's Fee</b>	<b>50%</b> of all cash compensation paid to VALUE.ONE in respect of services rendered to the Potential Client, upon the successful closing of purchase/rent/investment deal for the Potential Client introduced to VALUE.ONE by the Partner
<b>Legal form</b>	Individual, sole proprietorship or legal entity whose primary activity is real estate sale and agent/broker services in the real estate market
<b>Services rendered by the Partner</b>	<ol style="list-style-type: none"> <li>1. Identify and make introductions to VALUE.ONE of Potential Clients that are unknown to VALUE.ONE that Partner believes to be in need of and receptive to use VALUE.ONE services. Partner performs Potential client search through its of existing client base and sources Potential clients from the open market using local mass media in the Partner's coverage area along with other legal means and marketing channels known to the Partner.</li> <li>2. Inform the Potential Clients in a timely manner about the activity and services proposed by VALUE.ONE, real estate objects proposed by VALUE.ONE as well as their prices, location and major characteristics</li> <li>3. Propose to Potential Clients prospective real estate objects from the VALUE.ONE database, and/or collect Potential Client's requests for property purchase in Montenegro and passing them through to VALUE.ONE</li> <li>4. Regular posting and displaying properties proposed by VALUE.ONE on Partner's website, advertising and other promotional activities in the local media in Partner's coverage area (valid for legal entities)</li> <li>5. Representing properties proposed by VALUE.ONE on real estate fairs and exhibitions taken at Partner's coverage area (valid for legal entities)</li> </ol>

## Partnership Program. Step-by-step manual

### Introducing Potential Client

After acquiring a Potential Client, the Partner sends client's personal data to VALUE.ONE e-mail (or registers the client through Partner's personal section on VALUE.ONE website)

### Potential Client's Acceptance

In case that at the time of receiving client's application/registration of Potential Client on VALUE.ONE website, the Potential Client is not known to VALUE.ONE, and Potential Client's request either matches the existing VALUE.ONE database or VALUE.ONE considers the individual Potential client's search request doable, it confirms client's acceptance to the Partner

### Dealing with Potential Client

After the Potential Client's acceptance, Partner passes Potential Client's contact VALUE.ONE's contact details to VALUE.ONE. VALUE.ONE deals directly with Potential Clients performing selections of properties, organizing displays and site visits, etc. Shall the deal be concluded with Potential Client, such deal is considered to be Successful Deal and the Potential Client is considered to be attracted by the Partner. In such case VALUE.ONE pays out Partner's Fee in accordance with Partnership Program

### Payment of Partner Fee

Partner is paid the Partner Fee with respect to each and every Successful Deal for any compensation received by VALUE.ONE from the respective property seller during the period of 5 banking days following the closure of any Successful Deal by means of bank transfer of Partner Fee into Partner's bank account.